



SECURING SENSITIVE DATA IN THE HIGH-TECH INDUSTRY

How an innovative high-tech leader successfully ran a business-driven DLP program with e3 for many years

Securing innovations and mission-critical intellectual property is a top priority for companies in the high-tech industry. A leading high-tech multinational has been partnering with e3 for many years, deploying an effective, business-driven Data Loss Prevention (DLP) strategy. Together with e3, the company transformed DLP from a purely technical control into a strategic business enabler, resulting in business-controlled protection of its most critical data assets.

COMPANY PROFILE

This high-tech multinational is one of the leading health-tech companies in the world, focused on improving people's health across the continuum of care, from healthy living and prevention to diagnosis, treatment, and home care. With a long-standing presence in the market, a strong track record of breakthrough innovations and a clear focus on customer satisfaction, it is one of the top-

ranked companies in its market and a trusted partner to healthcare providers worldwide.

Given its large investments in R&D and the many innovations leading to patents and mission-critical developments, information protection is a key element of its security strategy. Protecting sensitive data is not only about avoiding leakage; it is about safeguarding the competitive advantage that underpins future growth. For this reason, the

SERVICES PROVIDED

- » DLP Implementation
- » DLP Managed services
- » DLP Business engagements

CLIENT & INDUSTRY

- » Healthcare high-tech multinational



company chose to work with e3 to design and implement a sustainable, scalable, and business-aligned DLP program.

CHALLENGES

Today's digital world drives leading high-tech companies to rapidly pursue digital transformation, AI-enabled technologies, and cloud-first strategies. At the same time, they operate within a complex development and supply chain, involving many external partners in a highly regulated environment, often spread across many countries.

This reality introduces growing risks from both sophisticated cyberattacks and insider threats, which can lead not only to significant financial damage but also to serious reputational harm and loss of customer trust. For this multinational, these pressures translated into the following key challenges:

- » **Insight into and protection of mission-critical data.** DLP solution needed to focus on the most critical data assets and provide clear insights into their proper use through well-defined handling rules. At the same time, it had to deliver effective, automated protection whenever these rules were violated. The goal was not only to block unwanted behaviour, but also to gain actionable visibility and intelligence about how sensitive information flows through the organisation.
- » **Business-driven information protection,** Together with key stakeholders, e3 designed a business-driven DLP operating model that ensures clear ownership and accountability. This model enables the business to steer and fine-tune DLP controls, while security provides expertise and governance. Regular policy reviews and tuning sessions help ensure that everyone

About e3

e3 is a leading company in the field of IT security with a particular focus on Data Loss Prevention (DLP), Data Security Posture Management (DSPM), Insider Risk Management, Document encryption and Zero Trust Data Security. With a holistic approach, e3 develops tailored security solutions for companies across a wide range of industries. By combining innovative technologies, deep industry expertise, and practical consulting, e3 helps its customers minimize risks and efficiently meet regulatory compliance requirements.

Thanks to its many years of experience and expertise, e3 offers reliable security strategies and solutions that provide sustainable protection for companies and help them shape their digital transformation securely. For more information, please visit: www.e3benelux.eu

QUICK FACTS

The e3 DLP solution

- » Meets all regulatory data protection requirements and is prepared for future changes.
- » Effectively protects sensitive business critical data against unauthorised processing and internal security risks.
- » Business driven DLP operations to monitor and protect sensitive data.
- » Seamlessly integration into existing IT systems thanks to an implementation designed for ease of use - without interrupting operations.
- » Delivers a future-proof and scalable architecture that adapts to new demands and evolving technology
- » Vendor agnostic DLP managed services following the customers' requirements and future needs.
- »



continues to follow a secure way of working with critical data, aligned with real-life processes and priorities.

- » **4. Accurate DLP policy creation and maintenance,** e3 provides a high-quality DLP policy management service to ensure accurate detections, minimal false positives, and continuous optimisation. Policies are regularly reviewed and refined based on incident trends and business feedback. This ongoing tuning keeps critical data securely processed while avoiding unnecessary business disruption, turning DLP into a reliable, trusted part of daily operations.

BUSINESS IMPACT

As with many organisations undergoing digital transformation, maintaining strong data protection and regulatory compliance can be a major challenge. With the implemented DLP solution, e3 has not only strengthened the protection of sensitive data but also increased operational efficiency.

By combining smart automation with targeted, risk-based security measures, e3 enables the company to continue its digital transformation journey securely – reducing manual effort, lowering risk, and freeing up business and IT teams to focus

on innovation. As a result, the organisation is better positioned for long-term success in an evolving, highly competitive landscape.

BUSINESS FOCUS

The ongoing business focus on information protection ensures that the data which matters most is consistently protected by DLP. Clear ownership, transparent governance, and regular interaction with business stakeholders guarantee that critical data remains safeguarded in a way that supports continuity, compliance, and day-to-day productivity.

Instead of being seen as a purely technical control, DLP has become a business enabler that supports safe collaboration, innovation, and growth.

SCALABLE AND FUTURE-PROOF

Thanks to the long-term partnership with e3, the customer is well supported in its cloud-first strategy, technology shifts, and future security challenges. The DLP program and operating model are designed to be scalable and adaptable, enabling the organisation to extend protection to new platforms, applications,

«e3 has repeatedly helped us tackle complex challenges by clarifying the issues, framing them in a broader context and delivering solid, practical solutions.»

- Data Protection Specialist bei einem grossen Healthcare Manufacturer

and business models as they emerge.

This future-proof approach ensures that investments in DLP continue to deliver value over time, even as the IT and threat landscapes evolve.

CONCLUSION

With e3 as a partner, organisations benefit from a proven, practical, and business-driven DLP strategy that goes beyond ticking the box on regulatory compliance. It delivers tangible, long-term competitive advantages by protecting innovation, safeguarding reputation, and enabling secure digital transformation.

The tailored solution combines advanced technology, a structured operating model and expert guidance from e3, resulting in a sustainable, future-

more from e3



Insider Risk Management

Detect the breach before it happens



Data Security Posture Management (DSPM)

Data Governance - realtime data risk insights



Enterprise Digital Rights Management (eDRM)

Optimal protection in the supply chain

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